

# “POSITIVE RECRUITMENT THROUGH QUALITY SERVICE”

## TOGETHER WE CAN ACHIEVE YOUR RECRUITMENT GOALS

The recruitment and labour market is a dynamic and fast moving environment. We understand the value of our clients and candidates alike and know that only through quality service can we stand out from the crowd.

We understand that only through providing the right people to the right clients can we ascertain the high service standards that we live by.

We believe that understanding our clients needs is paramount to being able to provide a quality service. We know that having the right people for the right position can easily make or break a contract.



*the ultimate service provider!*

## How CAN WE HELP YOU?



Industrial . Driving . Commercial . Engineering . Industrial . Driving . Commercial . Engineering .



### QUALITY CANDIDATES TO QUALITY CLIENTS

At 365 recruitment we provide an exceptional service to both our clients and our candidates alike - 365 recruitment encourage quality professionals to join our partnership through an ongoing robust recruitment process.

365 recruitment receive a call from a potential candidate - The recruitment process has started.

- One of 365 recruitments dedicated consultants start the thorough vetting process - we consider the initial telephone interview to be extremely important - first impressions do count.
- Following the initial telephone interview, if 365 recruitment believe the candidate has the relevant skills, experience and knowledge and is of the right calibre to join the partnership, we will arrange a person to person meeting with one of our consultants.
- At this meeting the candidate's eligibility to work, skills and qualifications would be checked. The candidate would also have to complete a written examination relating to the position they are applying for - at this meeting our consultant would also explain the strict expectations and requirements of 365 recruitment.
- Following this meeting our consultant would complete all reference and eligibility checks ensuring the candidate was of the correct calibre to join the partnership.
- On completion of this process and if the candidate satisfied all of the 365's high expectations the candidate would be entered onto the 365 intranet and made readily available for assignments.

365 recruitment provides quality staffing solutions, we don't provide numbers. We provide quality professionals matched to our customers requirements.

### QUALITY SERVICE TO QUALITY CLIENTS

365 recruitment identify potential new customers - (all our clients are gained through a referral process either from existing clients or existing candidates.) - Our aim is to provide quality service to quality organisations.

- 365 arrange person to person meetings with potential clients - this is an opportunity for one of our dedicated consultants to complete a thorough presentation on the 365 business and exceptional service we can offer.
- Communication is paramount following the 365 presentation we listen to our clients - this is our opportunity to compile as much information as possible on the potential client. Expectations of candidates, KPI's, Health and Safety etc.
- On completion of this process our consultant will compile a report on the client a copy of which will be forwarded to the client and a copy entered onto the 365 intranet.
- The purpose of this report is to enable 365 recruitment to tailor a recruitment package matched to our customers individual requirements.
- Only through listening to our clients, establishing excellent lines of communication and tailoring our solutions to our customer's individual requirements can we hope to stand out from the crowd.

### THE PARTNERSHIP



THIS IS HOW WE INTEND TO PROVIDE HIGH CALIBRE SOLUTIONS FIRST TIME EVERY TIME  
THE RECRUITMENT PROFESSIONALS